



### Foundation Directory Online



Free resources for nonprofits and individuals seeking grants



# One search for all your needs: grant makers, grants and recipients

Candid's premier fundraising tool gives grant-seekers unprecedented access to the largest amount of clean and coded philanthropic data that currently exists. By combining exhaustive data with intuitive search functionality and informative data visualizations, this tool makes fundraising quick and efficient.

Available for in-library use only at all our locations

WWW.scld.org



 More than 140,000 grant makers and tools to help you find the perfect grant

 The most comprehensive database of all U.S. grant makers and millions of their grants



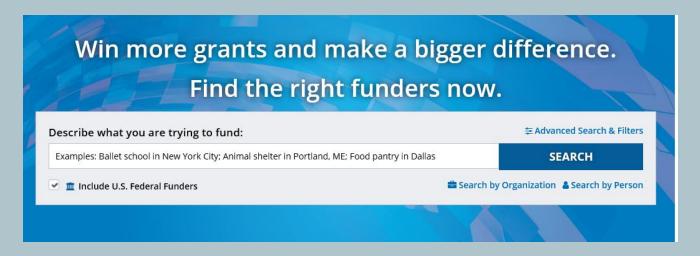
90% of U.S. Foundations don't have websites.

With Foundation Directory Online, you can put Foundation Center's extraordinary database and fundraising expertise to work for your organization, project, or client, while uncovering information on all 165,000 U.S. Foundations. It's the smartest, fastest way to win more funding.

https://fconline.foundationcenter.org/



#### Basic search: What you do and where





# Let's Get Started: www.scld.org



#### Let's try some searches:

"Animal Rescue in Washington State"

"Animal Shelter in Washington State"

Notice the difference in results and search terms



Navigating Search Results in FDO

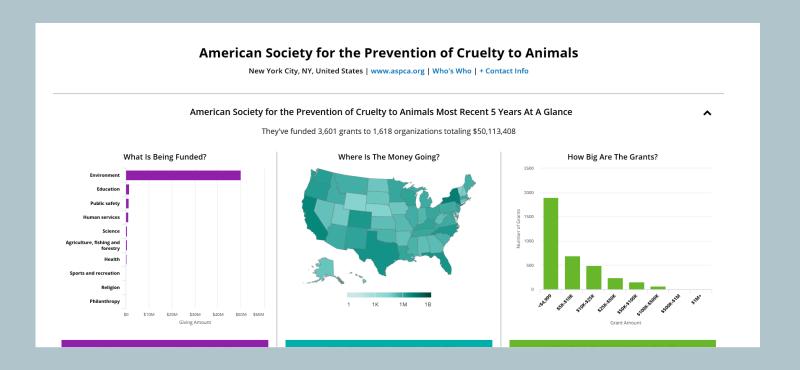


#### Let's look at the

#### **Grantmaker Profile**



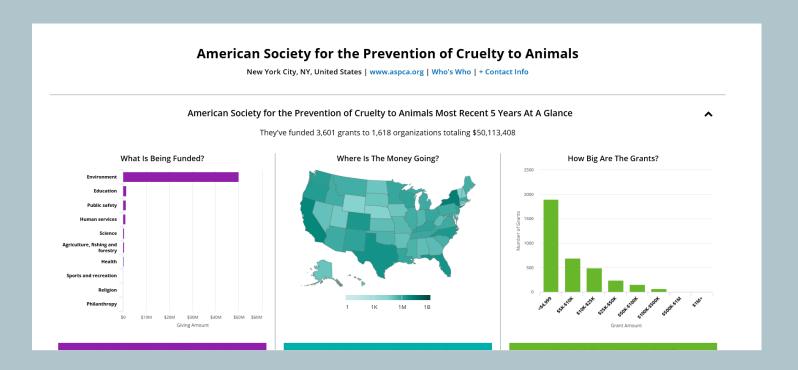
# IMPORTANT QUESTION: "Do I meet the Funder's requirements?"





#### **IMPORTANT QUESTION:**

"Is my mission a priority for this funder?"









#### **IMPORTANT QUESTION:**

"Do I know anyone associated with this funder?"

This can help you get the funders attention



#### Who's Who

- Shows members of the board and staff
- If there's a LinkedIn icon, you can see if you have any mutual connections in your network

HINT – this is especially helpful when approaching funders who don't accept unsolicited proposals



#### More on the Menu:

- Click on **About** to see in the funder's own words what their mission and primary interest and any special program areas
- Funding Interests not only tells you what the grant maker says they fund, but also the type of support they offer
- Other Funders to Consider lists other grant makers with similar giving patterns that may or may not have come up in my search



## SCLD Foundation Directory Online

- Before approaching the grant maker, you want to read the "applications" section thoroughly
  - It will tell if there are any upcoming deadlines or current RFPs, and what submissions to include with the application.

**HINT-** Failure to follow the instructions here very carefully could cost you the grant



The **Contact** section provides contact information and sometimes key personnel in case of questions, identifies the grant maker type, provides EIN and Bridge ID numbers (which are unique identifiers for organizations and lists the funders memberships and publications)



## SCLD Foundation Directory Online

#### **GRANTS**

- The Grants Box will show actual past grants that have been given out by the funders in vour subject area
- When you click on one of the grants, you will see a short description
  - This is helpful to see how closely a funders giving history aligns with your own
- The recipient's box will show you which other organizations are working in your subject area, who has been funding them and how much funding they have received
  - This is helpful in learning the funding landscape. See how similar organizations have sustained themselves
- In the 990 tax forms area, you can use it to find potential partners for your organization



<u>Understand how to use the information found in FDO for</u> <u>networking and funder cultivation</u>



#### New resources

Grants to Individuals: Get detailed information on more than 10,000 foundations that give grants or scholarships to individuals. NEW: The application also provides direct access to Requests for Proposals (RFPs) for individuals not associated with a nonprofit right on its homepage.

<u>GuideStar</u>: Get detailed information on more than 10,000 foundations that give grants or scholarships to individuals. NEW: The application also provides direct access to Requests for Proposals (RFPs) for individuals not associated with a nonprofit right on its homepage.



To learn more about this resource, you can Book A Librarian!

Book a Librarian - Spokane County Library District (scld.org)