## Spokane County Library District 2026 RFP for Wireless Access Points

## E-Rate 470 Name and Number: 2026 SCLD Wireless Access Points 260003353 Q&A and Updates for RFP

Deadline Extension: The Bid Due Date is extended to Monday, December 29th at 5 p.m. Pacific Time. SCLD expects to select the contracted vendor within 7-10 business days following the Due Date.

## 12/5/2025 Additional Questions & Answers:

- 1) What firewall does the Library have?
  - a) **Answer:** The RFP states the Library District seeks "WAPs with Wi-Fi 7 capabilities, which may include the Cisco CW91661-MR or equivalent wireless access points". As long as the proposed products provide the same capabilities and functionality as these WAPs, they will be sufficient. Information on other network equipment or configuration is not required.
- 2) What are the switches in place and do they have PoE+/PoE++ and MGIG?
  - a) **Answer:** The RFP states the Library District seeks "WAPs with Wi-Fi 7 capabilities, which may include the Cisco CW91661-MR or equivalent wireless access points". As long as the proposed products provide the same capabilities and functionality as these WAPs, they will be sufficient. Information on other network equipment or configuration is not required.
- 3) Do the APs locations have single or dual drops?
  - a) **Answer:** The RFP states the Library District seeks "WAPs with Wi-Fi 7 capabilities, which may include the Cisco CW91661-MR or equivalent wireless access points". As long as the proposed products provide the same capabilities and functionality as these WAPs, they will be sufficient. Information on other network equipment or configuration is not required.
- 4) Are you planning on replacing AP in exact same spot or has there been a site survey or predictive site survey done for optimal placement due to new technology and capabilities?
  - a) Answer: Per the Q&A from 11/24/2025 (see below) "...cabling is already in place for the existing wireless access points. New WAPs will simply replace existing ones."
- 5) What is your connectivity between locations?
  - a) **Answer:** The RFP states the Library District seeks "WAPs with Wi-Fi 7 capabilities, which may include the Cisco CW91661-MR or equivalent wireless access points". As long as the proposed products provide the same capabilities and functionality as these

- WAPs, they will be sufficient. Information on other network equipment or configuration is not required
- 6) Is there a preference for cloud-managed vs. on-premises controller solutions, or any restrictions on cloud services?
  - a) Answer: Per the RFP, ". SCLD currently uses a Meraki cloud-based service to manage its existing WAPs and is satisfied with the dashboard functionality (or equivalent) but would also consider the Cisco Catalyst 9800 Wireless LAN Controller (or equivalent). All proposals for remote management will include any applicable licensing and support. If your proposed solution requires equipment, include the costs for installation, if applicable."
- 7) Will the new APs need to integrate with any existing authentication systems (e.g., Active Directory, RADIUS)?
  - a) **Answer:** The RFP states the Library District seeks "WAPs with Wi-Fi 7 capabilities, which may include the Cisco CW91661-MR or equivalent wireless access points". As long as the proposed products provide the same capabilities and functionality as these WAPs, they will be sufficient. Information on other network equipment or configuration is not required.
- 8) How many SSIDs do you require at each site (e.g., Staff, Public, Guest, IoT)? Do you have preferred naming conventions for each SSID?
  - a) **Answer:** Per the Q&A from 11/24/2025 (see below), "Each location would need approximately 5 SSIDs. SCLD will work through these details with the winning vendor."
- 9) Are there specific requirements for guest Wi-Fi, captive portal, or network segmentation?
  - a) **Answer:** The RFP states the Library District seeks "WAPs with Wi-Fi 7 capabilities, which may include the Cisco CW91661-MR or equivalent wireless access points". As long as the proposed products provide the same capabilities and functionality as these WAPs, they will be sufficient. Information on other network equipment or configuration is not required.

## 11/24/2025 Questions & Answers:

- 1) Can all WAPs and related equipment be shipped directly to the school? Will a receiving bay and storage area be available?
  - a) **Answer:** Yes, they can be shipped to the Spokane Valley Library location at 22 N Herald Rd, Spokane Valley, WA 99206.
- 2) Will the school provide lifts or ladders for elevated AP installations?
  - a) **Answer:** Per the RFP "The WAP installations at Moran Prairie (2 WAPs) and Airway Heights (1 WAP) will require special lifts, but the WAPs and cables at all other locations can be

reached with standard ladders. Costs for any other accessories required for mounting the WAPs will also be included in submitted proposals." Vendors are expected to provide lifts as needed.

- 3) Will cabling be pre-installed? If not, could you please share the estimated cabling lengths required?
  - a) **Answer:** Yes, cabling is already in place for the existing wireless access points. New WAPs will simply replace existing ones.
- 4) Will access to all rooms be available during the installation process?
  - a) Answer: Access to the necessary areas at each location will be available.
- 5) Are the APs replacing existing units, or are these new deployments?
  - a) **Answer:** Per the RFP, "The Spokane County Library District (SCLD) seeks to replace existing Meraki MR56 wireless access points..."
- 6) Do you require new structured cabling for each AP, or will existing cabling be reused?
  - a) Answer: See answer to #3 above.
- 7) Do you need patch cables for each AP? If so, please specify the type, length, and color required for both the AP and switch sides.
  - a) Answer: See answer to #3 above.
- 8) Could you share the model number of the switches these APs will connect to?
  - a) Answer: Cisco C9300-48USM
- 9) Do you have PoE-capable switches that can fully power the CW9166I-MR APs, or will power injectors be required?
  - a) Answer: All switches are PoE capable up to 60 watts max.
- 10) How many SSIDs need to be configured at the site?
  - a) **Answer:** Each location would need approximately 5 SSIDs. SCLD will work through these details with the winning vendor.
- 11) Can AP installations be completed during regular business hours (8 AM 5 PM, Mon–Fri), or must they be performed after hours?
  - a) Answer: Work should be performed during non-customer hours. Refer to SCLD's website for locations and open hours. https://www.scld.org/locations/
- 12) Will any AP locations require the use of a lift for installation?
  - a) **Answer:** Per the RFP "The WAP installations at Moran Prairie (2 WAPs) and Airway Heights (1 WAP) will require special lifts, but the WAPs and cables at all other locations can be reached with standard ladders.
- 13) Would you like us to modify or update your Wi-Fi configurations within the Dashboard?
  - a) **Answer:** Per the RFP, "The Spokane County Library District (SCLD) seeks to replace existing Meraki MR56 wireless access points, including licensing, configuration, and installation." Standard configuration would include both the units and the dashboard.
- 14) Could you please share your Bid Evaluation Criteria with us?

- a) **Answer:** Per the RFP, Proposals will be judged on the following criteria:
  - 1. 35 Points Price (Most heavily weighted criteria)
  - 2. 20 Points Quality, reliability and compatibility of products to meet SCLD's needs and to function and be supportable with existing system
  - 3. 20 Points Completeness, quality and reliability of submission
  - *4.* 15 Points Quality of references
  - 5. 10 Points Compliance with E-rate rules and prior E-rate experience
- 15) Will you be using the Department of Enterprise Services contract, or another Group Purchasing Organization to complete this E-rate acquisition?
  - a) **Answer:** Per the RFP, this project will be partially funded through the E-Rate program. E-Rate competitive bidding rules require that the project must be posted using an E-Rate 470 form and winning vendors must have an E-Rate Service Provider Identification Number and be active participants in the E-Rate program. In order to ensure compliance with these rules and to solicit the most competitive bids from qualified E-Rate service providers, SCLD has chosen to conduct their own bidding process. Interested vendors are encouraged to submit bids directly to SCLD according to the instructions outlined in the RFP posted with the E-Rate 470 form.
  - b) If insufficient bids are received in response to the posted RFP, SCLD may choose to evaluate terms and pricing on government or group purchasing organization websites as part of an optional E-Rate mini-bid process, but there is no obligation to do so.